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hosted services

Windows SharePoint Services 3.0

Microsoft SQL Server 2008

Microsoft Exchange Server 2007

Microsoft Dynamics CRM 4.0

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Software + Service Partner Hosted Pavilion

Hot Conversation Topics

- Is ISO 27001 a given?
- Will Hosted Service improve customer retention?
- How much margin is needed to make your model work?
- Are your customers demanding Hosted Services?
- How important is your SLA?
- Who should own the customer?
- Do you need your service provider to support marketing and business development?
- How important are added value services to generating additional revenue?

Terms And conditions

1. This opportunity only applies to UK (registered) companies.
2. Persons and companies associated with Cobweb Solutions or the Microsoft Corporation are not eligible for this opportunity.
3. Successful entrants will be notified personally by email on september 30th 2008.
4. Companies and individuals are allowed only one entry which can be made at the Cobweb stand during the Microsoft World Wide Partner Conference, Houston 2008.
5. Each application must be accompanied by the completion of cobweb's survey.
6. Entry automatically accepts these terms and conditions.
7. Cobweb's decision is always final in every case.
8. Cobweb reserves the right to cancel the draw should the need arise.
9. To take advantage of any opportunity as a result of this selection, successful entrants must sign a Hosted Services Partner Agreement with Cobweb Solutions Limited by September 30th 2008. (See Cobweb Solutions website for full description of any opportunity).
10. The first 10 licences must be sold within 3 months of the reseller accepting the offer of 100 free licences, which themselves must be used up within six months after any contract is signed for the offer to be valid.
11. Applies to MAPI licences only.

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